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BUSINESS OPPORTUNITIES FROM KENYA ***2024***

**Greetings from the Kenya National Chambers of
Commerce and Industry!**

As part of our efforts to promote business matchmaking for Kenyan companies, we give you this monthly edition of our members' business offers. All are looking for new business partners, distributors, representation or suppliers.

Companies who find these offers relevant to them may contact us directly through;

Mr. Fredrick: Fredrick.mukilya@kenyachamber.or.ke

We invite you and your members to submit business offers.

Thank you in advance for your cooperation.

<i>Offer No.</i>	<i>Interested in</i>	<i>Subject</i>
<i>24090 1</i>	<i>Export/Representation/ Franchisee</i>	<i>Add-value for Tea</i>
<i>24090 2</i>	<i>Export</i>	<i>Sasini Coffee</i>
<i>24090 3</i>	<i>Export</i>	<i>Mount Kenya Specialty Tea and Coffee Co.Ltd</i>
<i>24090 4</i>	<i>Import/Representation/ Franchisee</i>	<i>Oyoo TPI Workshops, Laboratories, Equipment and Tools Requirements</i>
<i>24090 5</i>	<i>Services/Joint Ventures</i>	<i>Development of the Lower Turkwel Irrigation Project</i>
<i>24090 6</i>	<i>Services/Joint Ventures</i>	<i>Kaolin Lime Project</i>
<i>24090 7</i>	<i>Services/Joint Ventures</i>	<i>Boma Affordable Housing</i>
<i>24090 8</i>	<i>Import</i>	<i>Refurbishment of Ufanisi Building - ICT and Security System</i>

24090 9	Import/Services/Joint Ventures	Kenya Public Private Partnership (PPP) Investment Opportunities in Kenya
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Import/Representation/Franchisee

Company Name	Tea Board of Kenya
Contact Person	Initial contact to be made via KNCCI CHINA: Email: Fredrick.mukilya@kenyachamber.or.ke
Website	www.teaboard.or.ke
Year of Establishment	2023
Estimated project cost	8.9 billion KES
Offer No.	240901
Interested in	Export/Representation/Franchisee
Summary of offer	Add-value for tea in Kenya
<p><u>Description of Offer</u></p> <p>This is a plan to increase the added value of tea in Kenya to increase the income of tea farmers and create for Kenyans job creation and business opportunities for micro, small and medium-sized enterprises.</p>	
Target Countries	Worldwide

EXPORT

Company Name	Sasini PCL
Contact Person	Initial contact to be made via KNCCI CHINA: Email: Fredrick.mukilya@kenyachamber.or.ke
Website	www.sasini.co.ke
Enterprise property	Listed company

<i>Offer No.</i>	<i>240902</i>
<i>Interested in</i>	<i>Export</i>
Summary of offer	<i>Sasini coffee</i>
<u>Description of Offer</u>	
Sasini plantations have spread out from the slopes of Mount Kenya to the highlands east of the Great Rift Valley, producing some of the finest coffees in the world.	
Other Information	Sasini Coffee has 6 plantations situated in Kiambu County near Nairobi.
Target Countries	Worldwide

Company Name	MOUNT KENYA SPECIALITY TEA AND COFFEE CO.LTD
Contact Person	Initial contact to be made via KNCCI CHINA: Email: Fredrick.mukilya@kenyachamber.or.ke
Website	
Year of Establishment	2016
<i>Offer No.</i>	<i>240903</i>
<i>Interested in</i>	<i>Export</i>
Summary of offer	<i>Coffee and Tea</i>
<u>Description of Offer</u>	
The company is licensed by the AFA-Coffee Directorate to trade and exports green coffee beans; coffee roasting for both exports and domestic consumptions.	
The company is also licensed by the Tea Board of Kenya, as tea packer and tea buyer and exporter.	
Target Countries	Worldwide

IMPORT

Company Name	Oyoo TPI
Contact Person	Initial contact to be made via KNCCI CHINA: Email: Fredrick.mukilya@kenyachamber.or.ke
Website	-
Offer No.	240904
Interested in	Import/Representation/Franchisee
Summary of offer	Oyoo TPI Workshops, Laboratories, Equipment and Tools Requirements

Description of Offer

1. Advanced Diploma in Agriculture and Bachelor of Technology in Agriculture Workshops, Laboratories, Equipment and Tools Requirements.
2. Advanced Diploma in ICT Workshops, Laboratories, Equipment and Tools Requirements.
3. Advanced Diploma in Electrical and Electronics Workshops, Laboratories, Equipment and Tools Requirements.
4. Bachelor of Technology in Electrical and Electronics Workshops, Laboratories, Equipment and Tools Requirements.
5. Advanced Diploma in Renewable Energy Technology Workshops, Laboratories, Equipment and Tools Requirements.
6. Advanced Diploma in Civil and Rural Technology Workshops, Laboratories, Equipment and Tools Requirements.
7. Workshop, Laboratory, Equipment and Tools Requirements for Advanced Diploma in Refrigeration and Air Conditioning Technology.
8. Workshop, Laboratory, Equipment and Tools Requirements for Bachelor of Technology in Mechanical Technology.
9. Workshop, Laboratory, Equipment and Tools Requirements for Advanced Diploma in Mechanical Technology.
10. Workshop, Laboratories, Equipment, Tools Requirements for Advanced Diploma in Automotive Technology.
11. Training Resources for the Advanced Diploma and Bachelor of Technology in Sports Science
12. Training Resources for the Advanced Diploma in Ecotourism and Hospitality Management.
13. Workshops, Laboratories, Equipment and Tools Requirements for Advanced Diploma in Agricultural Engineering.
14. Workshops, Laboratories, Equipment and Tools for Bachelor of Technology in Forest Conservation and Management.
15. Workshops, Laboratories, Equipment and Tools for the Advanced Diploma in Wildlife Management and Conservation.
16. Workshop, Laboratories, Equipment and Tools for Advanced Diploma in Wood Technology.

17.	
Potential Partners	Agriculture machine manufacturers, laboratories manufacturers.
Target Countries	Worldwide

SERVICES/JOINT VENTURES

Company Name	<u>Kerio Valley Development Authority.</u>
Contact Person	Initial contact to be made via KNCCI CHINA: Email: Fredrick.mukilya@kenyachamber.or.ke
Website	-
Year of Establishment	1979
Offer No.	240904
Interested in	Services/Joint Ventures
Summary of offer	DEVELOPMENT OF LOWER TURKWEL IRRIGATION PROJECT
<p><u>Description of Offer</u></p> <p>Promotion of sustainable environmental protection and natural resource management. To Spur Economic Development. Strengthen regional planning, resource mobilization and capacity building. The project was conceived as a multi-purpose project with the following components:</p> <ol style="list-style-type: none"> 1.Hydro-Power generation 2.Water storage and supply 3.Environmental conservation 4.Fisheries Development 5.Tourism Development 6.Irrigation in the downstream 	
Potential Partners	Agriculture companies.
Target Countries	Worldwide

Company Name	KAOLIN-LIMESTONE
Contact Person	Initial contact to be made via KNCCI CHINA: Email: Fredrick.mukilya@kenyachamber.or.ke
Website	-
<i>Offer No.</i>	<i>240905</i>
<i>Interested in</i>	<i>Services/Joint Ventures</i>
Summary of offer	<i>Calcination of Kaolin-Limestone Project</i>
<p><u>Description of Offer</u></p> <p>Once the necessary agreements (Community-based agreements) and Government approvals are obtained it is envisaged that the following activities will be undertaken:</p> <ol style="list-style-type: none"> 1. Upgrade of access roads 2. Site preparation 3. Removal & stockpiling of topsoil and overburden for mine closure rehabilitation 4. Excavate the kaolinized zone 5. The kaolin will be loaded using an excavator and hauled by 17 Ton or 30 Ton Truck 6. The trucks will then transport the kaolin-containing material to the Plant for processing and calcination. <p>A processing facility will be constructed in Nyamira or Kisii (This may change if other factors are considered) for the separation and calcination of the kaolin.</p>	
Other Information	<p>Projected payback period 4 Year</p> <p>Some end-user of Kaolin in Kenya are,</p> <ol style="list-style-type: none"> a) Crown Paint b) Galaxy Paint c) Rubber Industry d) Keda Ceramics e) Steel Industry-Devki
Potential Partners	Experienced processing machine manufacturing, exporters and forwarding agents.
Target Countries	Worldwide

Company Name	STATE DEPARTMENT FOR HOUSING AND URBEN DEVELOPMENT
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Contact Person	Initial contact to be made via KNCCI CHINA: Email: Fredrick.mukilya@kenyachamber.or.ke
Website	-
Year of Establishment	2023
<i>Offer No.</i>	<i>240905</i>
<i>Interested in</i>	<i>Services/Joint Ventures</i>
Summary of offer	<i>Affordable Housing Program</i>
<p><u>Description of Offer</u></p> <p>1. Pipeline project: The current land bank has over 524 sites with over 7,000 acres on which AHP projects can be undertaken.</p> <p>2. Current Ongoing Projects – 9,935 units</p> <p>3. Launched by H.E. the President and Ongoing – 36,092 units</p> <p>4. Projects to be Launched – 31,000 units</p> <p>5.200 Units per Constituency</p>	
Potential Partners	Real Estate Developer.
Target Countries	Worldwide

IMPORT

Company Name	KENYA NATIONAL CHAMBER OF COMMERCE AND INDUSTRY
Contact Person	Initial contact to be made via KNCCI CHINA: Email: Fredrick.mukilya@kenyachamber.or.ke
Website	www.edgatelier.com
<i>Offer No.</i>	<i>240908</i>
<i>Interested in</i>	<i>Import</i>
Summary of offer	<i>REFURBISHMENT OF UFANISI BUILDING - ICT AND SECURITY SYSTEMS</i>
<p><u>Description of Offer</u></p> <p>KNCCI office building of 8 floors needs refurbish, security system and some furniture.</p>	
Potential Partners	Real Estate Developer, security system companies, furniture factories.

Target Countries	Worldwide
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INVESTMENTS/JOINT VENTURES

Company Name	BANKABLE PROJECTS
Contact Person	Initial contact to be made via KNCCI CHINA: Email: Fredrick.mukilya@kenyachamber.or.ke
Website	
Offer No.	240909
Interested in	<i>Investments/Services/Joint Ventures</i>
Summary of offer	<i>Kenya Public Private Partnership (PPP) & Investment Opportunities in Kenya</i>
<p><u>Description of Offer</u></p> <ol style="list-style-type: none"> 1) Kenya Electricity Transmission Company Limited- KETRACO - Seeking Power Transmission & Power Stations PPP investment of at least \$100 million 2) Affordable Housing / fit for Purpose Houses - Seeking PPP Investment of \$400m. 28,000 units Rent to own in Stoni Athi & Konza 3) Water Projects - Seeking PPP Investment of \$200m. Fresh Water Supply for Nairobi 4) Airport new Terminal 2 - seeking PPP Investment of \$300m 5) ,Smart Cities - Seeking ICT PPP Investment of \$200m. Malindi, Nakuru Eldoret 6) ,Agriculture Produce Market & Value Addition/Exports - Flowers, Coffee Tea, Macadamia, Avocado, Potatoes 7) Special Economic Zones - Manufacturing/Production Industries in Agriculture, Mining, Water, Building & Construction, Infrastructure, New .Energy, Medical & ICT Sectors - Very Attractive Tax Incentives, Land available 8) Medical/Health Sector - seeking Technology-Based & Health Software Hardware Investment 9) - acres Water Catchment Reclamation Project in Cherangani Hills 1000 USD 100 million. KENYA Forest Service & TEGLA Lorupe Peace Foundation Partnership 10) Hola Irrigation Scheme + Cold Storage Facilities - USD 100 million 11) Clean Sustainable Energy Solutions (Nuclear & Solar) - USD 600 million 12) Labor Migration (Digital Work) KENYA Human Capital/Korea Companies Labor Export & Digital Work - 13) Roads, Highways & Bridges Construction - 340km & 9km Bypass. 3 Rivers crossing. USD 509 million 14) Integrated Iron & Steel - Production Plant 15) .Railway Lines & Stations - seeking PPP Investment for Nairobi Metropolis 	

16) E - Mobility/Electric Vehicles Complete with Batteries Charging Systems Infrastructure development & investment. Nairobi Metropolis Commercial - transport uses	
Target Countries	Worldwide